

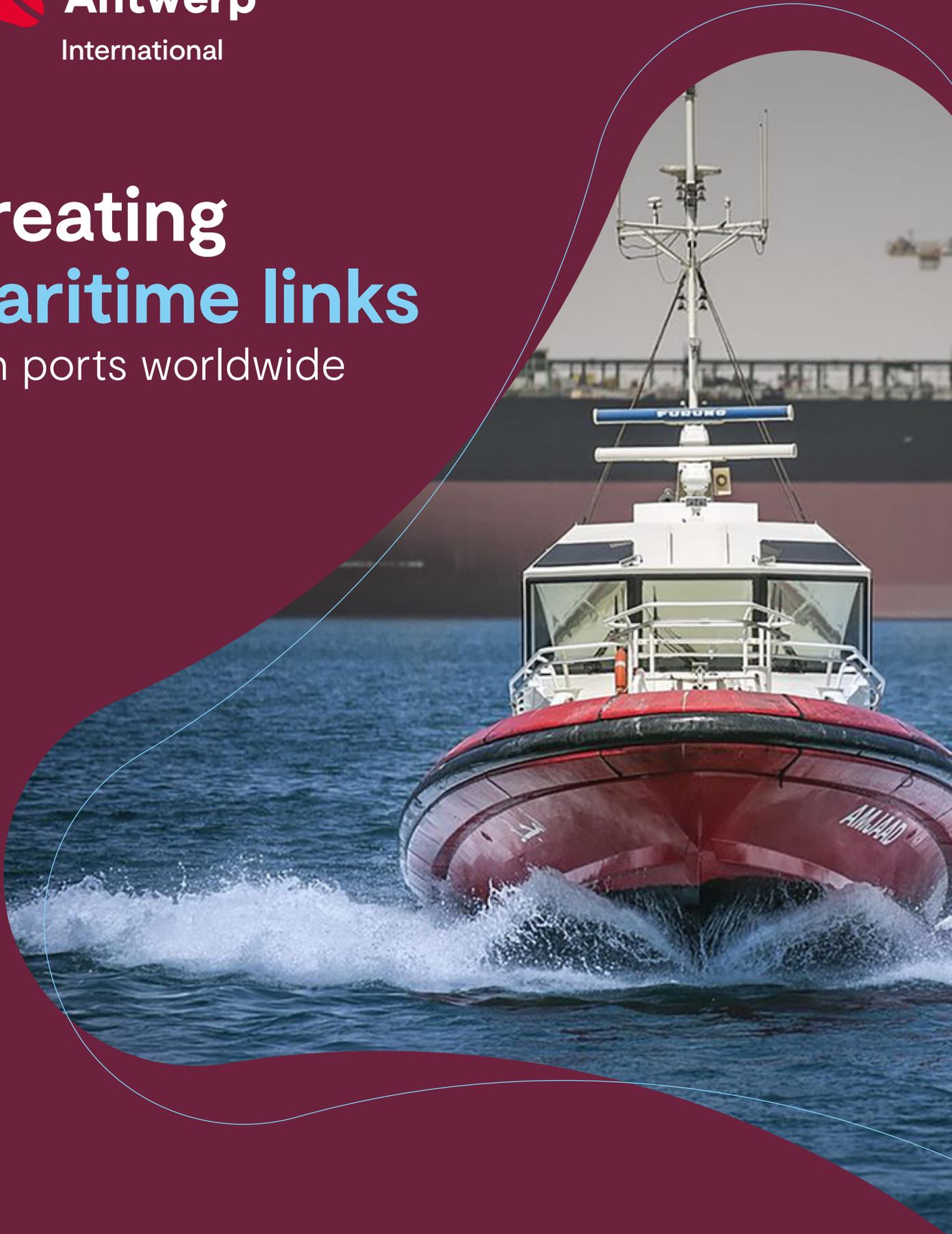


**Port of  
Antwerp**

International

# Creating maritime links

with ports worldwide



**Port of  
Antwerp**



# Port of Antwerp International

At Port of Antwerp International, we believe **the future is sustainable**. Ports have an important role to play in realising this vision. Their infrastructure is vital in the global supply chain, offering efficient solutions to its users. At the same time they serve as a local driver to achieve sustainable growth for the shipping industry, and for the regional and global economy.

Port of Antwerp is a global **frontrunner in port development**, thanks to its constant search for improvement and innovation in its daily activities. It has always been part of its DNA to serve as a knowledge base for countries seeking consultancy, advice and management for port and terminal-related projects. As its subsidiary, Port of Antwerp International can build on the longstanding tradition of creating partnerships and sharing know-how.

We believe **collaboration is key** to overcome challenges, and so we constantly aim to leverage our expertise through consultancy projects and training programs. A mindset of transition is essential to navigate through a continuously changing reality. We are committed to understanding your challenges and building your port of the future, together with you.

By sharing our knowledge and expertise, every day is another step towards building more resilient port environments, guided by:



Sustainable growth for the economy and for the planet



Safety and security as a priority



Operational excellence for a flexible and efficient port

## Building relationships through a total partnership approach



# Expertise



## Port management

Managing the variety of activities in a continuously evolving port environment is both a challenge and an opportunity. Supported by the knowledge and network of Port of Antwerp, we investigate how to apply best practices in your local context in the domains of port regulations, nautical services, land lease policy and partnerships in order to realise sustainable growth.



## Terminal operations

The team of terminal operation experts is ready to explore with you how to improve the day-to-day operations, whether in terms of financial management, improving procedures and processes, equipment and IT, or safety and security.



## Supply chains & logistics

Ports are increasingly dependent on the efficiency of the supply chains they are part of. We perform a 360° survey of the possibilities for developing the supply chain and achieving a modal shift, improving hinterland and foreland connectivity, facilitating trade, and improving the warehousing and logistics processes within your port area.



## Commercial development

Based on port assessments and market studies, our team creates a strategy and masterplan to develop your port into a hub where terminal, logistics and industrial activities go hand-in-hand and complement each other, based on the specific characteristics and vocation of each port.



## Training

Every year we provide training for over 500 port professionals, in collaboration with our partner APEC Antwerp-Flanders Port Training Centre. We offer a fixed set of short-term seminars in Antwerp, where participants exchange know-how and best practices, and gain new insights into various port-related subjects. We can also provide custom-made seminars tailored to your specific needs, in Antwerp or in your own country.



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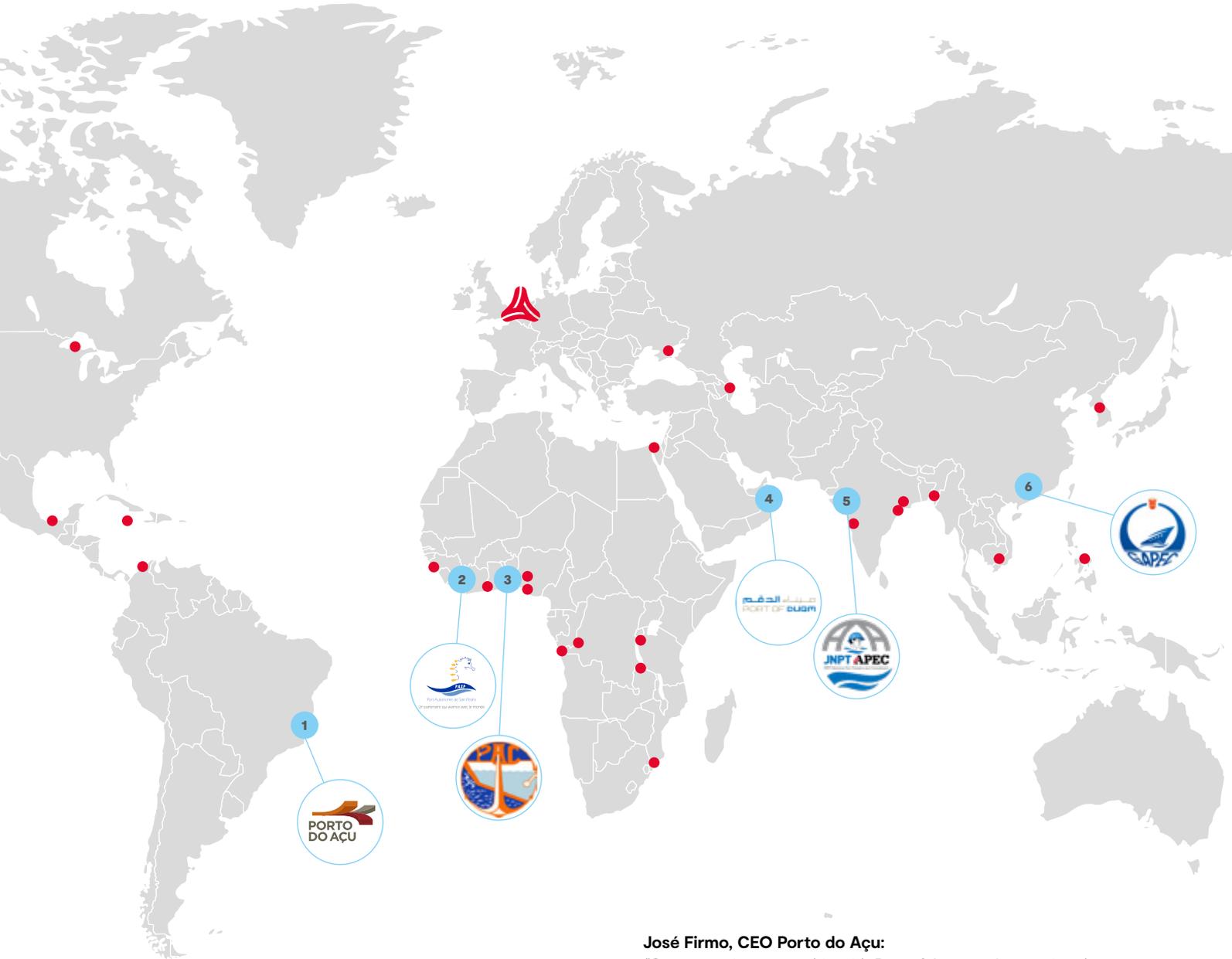
**1. Operational Efficiency:** optimising the MultiPurpose Terminal Operations at Porto do Açú, partnership since 2017

**2. Supply chain:** Inland Waterways Co-operation with IWAI and IFC/ Worldbank on feasibility of regular barge service between Patna and Kolkata on NW-1 (Ganga - Hoogly River) - India 2015 - 2016

**3. Commercial development:** Development of a Port Masterplan in order to update and expand the port, as the most efficient gateway to the vast West-African hinterland - Port Autonome de Cotonou, management agreement since 2018

**4. Port management:** Developing the port management and administration of a greenfield port and industrial complex, within the biggest economic development project in the Middle East - Port of Duqm, partnership since 2010

# Partnerships and consultancy projects around the globe



- 1 Porto do Açú
- 2 Port Autonome de San Pedro
- 3 Port Autonome de Cotonou
- 4 Port of Duqm
- 5 JNPT-Antwerp Port Training and Consultancy Foundation
- 6 Guangzhou-Antwerp Port Training & Consultancy Co., Ltd.

## José Firmo, CEO Porto do Açú:

*“Our strategic partnership with Port of Antwerp International allows us to tap into more than 200 years of experience and supports us in successfully building Açú as the most efficient port of Brazil with the highest international standards. Also, PAI’s innovative concepts in the areas of sustainability, community building and energy transition greatly inspire us as we build Açú as a port for the future. This cooperation is a unique opportunity for Port of Açú to accelerate its development into a world-class port. We’ve been working together successfully since 2017 and I look forward to the many years of partnership.”*

**Port of Antwerp  
International**

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